# **NSC Safety**Congress & Expo

**New Orleans, LA** 

2023

Congress & Expo: Oct. 23-25

**Ernest N. Morial Convention Center** 

# 2023 Sponsorship and Marketing Opportunities

# Be a safety stand out











Showcase your brand to thousands of safety professionals with one of these NSC sponsorship opportunities.



A well-designed sponsorship can increase the attraction of your target audience by 104%

\*Center for Exhibition Industry Research





## **Sponsorship Benefits**

All 2023 NSC Safety Congress & Expo sponsors receive the benefits listed below. Additional benefits are added for the level of your sponsorship investment. You must be an exhibitor to sponsor the items included in this brochure.

#### **Benefits Include**

#### **Bronze**

#### Sponsorship packages totaling \$3,000 - \$4,999

- Promotion on the official 2023 NSC Safety Congress & Expowebsite congress.nsc.org
- Website acknowledgment

#### Silver

#### Sponsorship packages totaling \$5,000 - \$14,999

- · All items in Bronze package
- Thank you ad in Safety+Health® magazine
- Pre-show attendee mailing list one-time use
- Logo recognition at Opening Session
- Onsite thank you panel

#### Gold

#### Sponsorship packages totaling \$15,000 - \$49,999

- · All items in Silver and Bronze packages
- Featured listing
- Post-show attendee mailing list one-time use
- · Online video

#### **Platinum**

#### Sponsorship packages totaling more than \$50,000 - \$74,999

- · All items in Gold, Silver and Bronze packages
- · Priority listing on onsite signage
- Pre-show email blast to registered attendees one-time use
- · Mobile App Rotating banner

#### **Diamond**

#### Sponsorship packages totaling more than \$75,000

- All items in Platinum, Gold, Silver and Bronze packages
- Priority logo recognition at Opening Session
- Lobby banner
- Conference pre-show program recognition
- · Post-show email blast to registered attendees one-time use

# **Pre-Show Opportunities**

#### **Registration Pages Banner Ad New**

Reach attendees while they register. Place your logo with a link to your company's website at the bottom of each registration page. **Exclusive Opportunity: \$4,000** 

#### **Monthly Attendee Prospect Email**

Build brand recognition before NSC Safety Congress & Expo begins. The monthly attendee prospect email is a highly read publication among approximately 50,000 potential attendees. Your company will have a noticeable presence with a four-color banner linking to your company's website.

Multiple Opportunities: \$4,000 per month

(Available July - Sept)

#### **NSC Congress & Expo Website Banner Ad**

Take part in this exclusive sponsorship to advertise your company to more than 20,000 monthly visitors.

Multiple Opportunities: \$4,000 per month

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(Available March - October)

#### **Registration Confirmation Email**

Reach all registered attendees without having to produce a special piece or incur mailing costs. Every online confirmation will include your company logo with a link to your company's website.

**Exclusive Opportunity: \$5,000** 

#### **Hotel Registration Confirmation New**

Reach all registered attendees without having to produce a special piece or incur mailing costs. Every online confirmation will include your company logo with a link to your company's website

Exclusive Opportunity: \$5,000

#### **Registration Open Email Banner Ad**

Be recognized by approximately 50,000 potential attendees as the exclusive sponsor of this important pre-promotional marketing piece. Your four-color banner ad will link to your company's website.

**Exclusive Opportunity: \$5,000 (June only)** 

#### **Preliminary Program - Full Page Ad**

Increase your exposure to approximately 50,000 potential attendees by placing a four-color, full page ad in the Preliminary Program.

2 Opportunities: \$6,000 each

#### **Preliminary Program - Inside Front Cover Ad**

Exclusive Opportunity: \$7,500

#### **Preliminary Program - Inside Back Cover Ad**

**Exclusive Opportunity: \$7,500** 

#### **Banner on Expo Floor Plan**

Reach attendees looking to build their expo floor plan agenda prior to arriving onsite. Your four-color banner will link to your company's website.

Exclusive Opportunity: \$10,000

# **Onsite Opportunities**



#### **Carpet Graphics**

Lead buyers directly to your booth. Floor graphics are the ideal way to drive traffic to you.

Multiple Opportunities: \$3,500 each



#### **Digital Attendee Passport**

As one of the sponsors of the attendee passport, you will have the opportunity to meet potential customers face to face. Attendees must visit all passport sponsored booths to qualify for the prize drawing.

30 Opportunities: \$5,000 each



#### Shuttle Bus Vinyl Stairs

Have your brand be the first thing attendees see while riding the shuttle buses to and from the convention

Exclusive Opportunity: \$8,000



#### Standing Sign Boards

Obtain eye-level exposure in high traffic areas with your company's ad on a 3' by 8' board.

Multiple Opportunities: \$6,000 each



#### **NSC Time Out Lounge**

Located in a prime area on the Expo floor, attendees will use this area as a meeting place to do business as well as a pit stop for a quick refreshment. This area will also contain televisions streaming sports coverage throughout the day. Your company information will be the talk of the show.

4 Opportunities: \$10,000



Make each attendee a walking billboard for your company and you'll have nonstop exposure. Your company logo(s) will be

Exclusive Opportunity: \$25,000





#### **Registration Panel Banner**

If you want visibility in a high traffic area, the registration counter panel is the sponsorship for you. Your fourcolor company logo and message will be imprinted on the panel.

4 Opportunities: \$5,000 each



#### **Registration Bag Insert**

Place your company's product information in the hands of qualified buyers. Your four-color, pre-printed piece will be inserted in each registration bag. 5 Opportunities: \$7,500 each



#### **Registration Bag**

Get carried away! Bags bearing your logo will be distributed to all registered attendees.

Exclusive Opportunity: \$50,000



#### Shuttle Bus Headrest Cover

Attendees on shuttle buses to and from the convention center and official hotels will see your logo at least twice a day. Headrest covers will include your four-color company logo and message.

Exclusive Opportunity: \$20,000



#### **Shuttle Bus Side Banner**

Attendees will be sure to see your message when they board the shuttle bus to and from the convention center

Exclusive Opportunity: \$25,000



#### **Hotel Room Key Card**

Attendees staying at official NSC Safety Congress & Expo hotels will see your company's four-color logo and message on their room key. This is a great opportunity to attract leads outside the Expo floor.

Exclusive Opportunity: \$20,000



#### **Expo Hall Aisle Sign**

Dominate the aisle(s) of the Expo Hall with a four-color, double-sided banner featuring your company's logo and booth number.

Multiple Opportunities: Call for pricing

# **Exhibit, Marketing and Sponsorship Sales**

#### **Bill Steinbach**

Phone: (630) 775-2403

Email: bill.steinbach@nsc.org

#### Joe Valentino

Phone: (630) 775-2339

Email: joe.valentino@nsc.org

## **Onsite Opportunities (cont'd)**

#### **Mobile App Rotating Banner New**

Showcase your brand to registered attendees with a four-color rotating banner ad on the navigation and landing screens of our Mobile App.

Multiple Opportunities: \$3,000 each

#### **In-Booth Digital Gamification**

Increase booth traffic with digital games that educate, entertain and drive traffic where and when you want it.

Multiple Opportunities: \$5,000

#### **Lighted Sign Box Banner New**

See your company name in lights by adding your company banner to our Lighted Sign Box.

Multiple Opportunities: \$7,500

#### **Mobile App**

Attendees now have their plan in the palm of their hand. The mobile app includes exhibitor, speaker and session information, with your company's four-color logo at the bottom of each screen.

**Exclusive Opportunity: \$10,000** 

#### **Lobby Banners**

Capture the undivided attention of attendees each day as they travel to and from educational opportunities and the Expo.

**Multiple Opportunities: Call for Pricing** 

#### **Escalator Clings**

Stand out to attendees each day as they ride up and down the escalator banks to and from educational opportunities and the Expo.

Multiple Opportunities: Call for pricing

#### **NSC Learning Lab**

By sponsoring the NSC Learning Lab, you'll have a captive audience as they listen to the multiple sessions in this area.

Multiple Opportunities: Call for Pricing

#### **Digital Signage**

Attract the eyes of attendees as they walk through the Ernest N. Morial Convention Center.

Multiple Opportunities: Call for Pricing

#### **NSC Technology Pavilion**

Build brand awareness and lead attendees to your booth.

Multiple Opportunities: Call for Pricing

#### **Massage Relaxation Station**

Capture the undivided attention of attendees as they recharge during a massage.

Multiple Opportunities: Call for Pricing

# **NSC Safety** Congress & Expo

#### New Orleans, LA

2023

Professional Development Seminars: Oct. 20-22 and 25-26 Congress & Expo: Oct. 23-25

# This year's premier safety event!

# **Marketing Opportunities**

Please note: The following opportunities do not receive the same recognition as the sponsorship packages. These are additional opportunities to promote your presence at the 2023 NSC Safety Congress & Expo.

#### Featured Listing - Online Company Profile

Stand out from the crowd! Your company profile will be placed in the new Featured section of the online Exhibitor Directory.

Opportunity: \$200 per listing

#### Video Showcase - Online Company Profile

Promote your company and product to attendees before the show. Post a 2-3 minute video. A special icon, showing attendees you have enhanced content, will appear in your Online Booth Profile. Videos are proven to increase your online traffic 35% or more. Plus, all videos will be featured in a special video section of the 2023 NSC Safety Congress & Expo Mobile App.

Opportunity: \$500 limit one per company



#### Featured Listing and Video Package - Online **Company Profile New**

Showcase your brand by having your online company profile placed in the new Featured section of the online Exhibitor Directory and by adding a video.

Opportunity: \$600



#### **New Product Showcase – "BEST IN SHOW" Program**

Make sure you give your new products the exposure they need to succeed. The New Product Showcase is a great way to meet one of the top needs of our attendees and to officially introduce your new products to the marketplace.

Shared: \$850 per product Exclusive: \$1,300 per showcase

Non-Enclosed Exclusive: \$1,300 per showcase **Digital Safety Software Showcase Exclusive:** 

\$1,300 per showcase



#### **New Product Showcase Carpet Sticker**

Drive traffic to your featured product in the New Product Showcase. Opportunity: \$250 per additional sticker (one included with entry)

# Sponsorship and Marketing Contract

#### **Pre-Show Sponsorship Opportunities | Investment**

<ul> <li>Monthly Attendee Prospect Email</li> <li>Multiple Opportunities: \$4,000 per month (July - Sept.)</li> <li>NSC Congress &amp; Expo Website Banner Ad</li> <li>Multiple Opportunities: \$4,000 per month (March - Oct.)</li> <li>Registration Confirmation Email</li> <li>Exclusive Opportunity: \$5,000</li> <li>Hotel Registration Confirmation New</li> <li>Exclusive Opportunity: \$5,000</li> <li>Registration Open Email Banner Ad</li> <li>Exclusive Opportunity: \$5,000 (June Only)</li> <li>Preliminary Program: Full Page 4-color Ad</li> <li>2 Opportunities: \$6,000 each</li> </ul>
Registration Confirmation Email
— Hotel Registration Confirmation New
Registration Open Email Banner Ad
Preliminary Program: Full Page 4-color Ad 2 Opportunities: \$6,000 each
Preliminary Program: Inside Front Cover AdExclusive Opportunity: \$7,500
Preliminary Program: Inside Back Cover AdExclusive Opportunity: \$7,500
Mobile App Rotating Banner New
Banner on Expo Floor PlanExclusive Opportunity: \$10,000

#### **Onsite Sponsorship Opportunities**

Carnot Cranhica	Multiple Opportunities: \$3,000 each
Carpet Graphics Digital Attendee Passport	20 Opportunities: \$5,000 each
Registration Panel Banner	
In-Booth Digital Gamification	
Standing Sign Boards	
Lighted Sign Box Banner New	
Registration Bag Insert	
Shuttle Bus Vinyl Stairs	Exclusive Opportunity: \$8,000
NSC Time Out Lounge	
Mobile App	
Hotel Room Key Card	
Shuttle Bus Headrest Covers	
Lanyard	Exclusive Opportunity: \$25,000
Shuttle Bus Side Banner	
Registration Bag	Exclusive Opportunity: \$50,000
Expo Hall Aisle Sign	Multiple Opportunities: Call for pricing
Lobby Banners	Multiple Opportunities: Call for pricing
Escalator Clings	Multiple Opportunities: Call for pricing
Digital Signage	Multiple Opportunities: Call for pricing
Massage Relaxation Station	Multiple Opportunities: Call for pricing
NSC Learning Lab	
NSC Technology Pavilion	

CONTACT NAME (All communications regarding this order will be sent to your attention.)	
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COMPANY NAME	BOOTH # (If applicable)
COMPANY ADDRESS	
CITY/STATE/ZIP/COUNTRY	
PHONE	EMAIL

Credit Card (In order to protect your credit card information, an invoice will be sent with instructions on how to submit payment.) Thank you!

# Please email to nscexpo@nsc.org.

### Stand out from your competition.

Sponsors from the 2023 NSC Safety Congress & Expo have first right of renewal. Multiple sponsorships may be purchased. Sponsorship details and artwork specifications will be forwarded after sponsorship contract is signed and deposit is received. Exhibitor will be liable for 50% of the total sponsorship cost due at form signing; remaining balance is due by June 9, 2023. Sponsors who secure a sponsorship after June 9, 2023 will be required to submit full payment with signed contract. Should an Exhibitor cancel their exhibit space, their sponsorship will likewise be canceled. In such case, Exhibitor will be liable for 25% of the total cost of the sponsorship fee, if written notice of cancellation is received by NSC on or before May 5, 2023. If cancellation is received after May 5, 2023, the Exhibitor will be liable for 100% of the total sponsorship fee. We understand this application is a legally binding contract. An invoice for payment will be sent upon request.

Your health and safety is our priority. For the most up to date information, please visit congress.nsc.org. \*Subject to change

**NSC Safety** Congress & Expo New Orleans, LA

Professional Development Seminars: Oct. 20-22 and 25-26 Congress & Expo: Oct. 23-25

#### **Marketing Opportunities**

(PLEASE NOTE THE FOLLOWING ITEMS DO NOT RECEIVE SPONSORSHIP BENEFITS.)

#### **Featured Listing and Video Options**

- \_\_\_ Featured Listing Online Company Profile \$200 per listing
- Video Showcase \$500 limit one
- Featured Listing and Video Package Online Company Profile New \$600

#### **New Product Showcase**

- Standard \$850 per product
- \_\_ Exclusive \$1,300 per showcase
- Non-Enclosed Exclusive \$1,300 per showcase
- Digital Safety Software Exclusive \$1,300 per showcase
- New Product Showcase Carpet Sticker \$250 per additional sticker

#### **Exhibit, Marketing and Sponsorship Sales**

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#### Joe Valentino

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NATIONAL SAFETY COUNCIL USE ONLY:	:
Date Received	:
Sponsorship Assigned	:
Payment Received	:
Check # / Date	